

**LAKE METROPARKS MEDICAL AND EMPLOYEE BENEFIT INSURANCE
CONTRACTOR SERVICES**

RFP 2025-037 Addendum 1 Issued 6/4/2025

This addendum supplements and amends the original RFQ Form and is hereby made a part of the RFQ. **This addendum must be signed and included with your RFP submission.**

We received the following questions from prospective Contractor; here are the responses to those questions:

- 1) **Is there any particular reason why Lake Metroparks is bidding out these services (i.e., dissatisfaction with incumbent broker, rising costs, bid check, etc.)?**
Lake Metroparks is requesting proposals to evaluate the market and options available.
- 2) **Are you opposed to sharing who your current consultant is and how they are compensated currently (i.e., flat fee, commissions, combination, etc.)?**
Our current Contractor is NFP. Their compensation is currently a combination of both commission and fees.
- 3) **Does your organization have a preference as to how your consultant is compensated (i.e., flat fee, commissions, combination, etc.)?**
We will be evaluating proposals based on the criteria outlined in the RFP.
- 4) **Are there any major pain points within your employee benefits or human capital strategy that you can share with me so that we can customize our solutions to your unique needs (i.e., retention, costs, absenteeism, prescription drugs, mental health, etc.)?**
No.
- 5) **Can you please describe your current consultant's compensation structure? Does your current consultant receive a fee plus commission, fee only, or commission only?**
See the answer to number 2 listed above.
- 6) **Can you provide a copy of your current enrollment guide?**
<https://digital.nfp.com/vlp/LMP%20Benefits%20Page>

****End of Addendum 1 RFP 2025-037****

Authorized Signature

Printed Name

Email Address

Title